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Finnish Architects' Attitudes Towards Multi-Storey Timber Residential Buildings

5 Abstract

Material selection is a complex process that includes different actors, e.g. developers, engineers, 6 and architects. Architects are one of the key decision-makers and hence their perceptions influence 7 what they propose as construction materials, thereby impacting a more sustainable built 8 9 environment. To date, the literature is lacking studies that specifically provide a comprehensive understanding of architects' perceptions of wood construction. As such, this research aims to 10 11 understand Finnish architects' attitudes towards the use of timber as a structural material in multi-12 storey (over 2-storeys high) residential construction. A web-based questionnaire was distributed among architects. The 147 received responses highlighted that: (1) respondents perceived the most 13 important advantages of wood as a lightweight, ecological, and local material; (2) wood 14 15 construction (compared to concrete) included perceived concerns about it being more costly and needing more complex engineering; (3) respondents had a favourable overall attitude towards the 16 use of wood particularly in low-rise residential construction, while their perception of tall housing, 17 including timber ones, was mostly negative. This paper aids in the understanding of the use of 18 19 timber in residential construction in Finland from the architect's perceived motivations and barriers. The findings confirmed some results reported in other countries, e.g. Sweden and the 20 USA. 21

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23 Keywords: Residential buildings, multi-storey buildings, timber/wood, Finnish architects,
24 attitude.

26 1. Introduction

Similar to other countries, Finland has been influenced by global urbanisation (United Nations,
2018): by 2050, nearly 90% of the population will be living in urban areas. More than 80% of
Finns already live in urban environments, and in the future the increasing number of business and
working-age populations will continue to increase in Finland's major cities, thereby expanding the
number of urban residents (Suomala, 2019).

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In this sense, high-rise buildings can be a sustainable solution to combat rapid population growth 33 and reduce urban sprawl, due to their compact land use and density characteristics (Ali and Al-34 35 Kodmany, 2012; Gunel and Ilgin, 2014; Ilgin, 2018; Ilgin et al., 2021; Ilgin, 2021a; Ilgin, 2021b). 36 Moreover, numerous proposed high-rise residential projects might be an indication that building 37 higher has been gradually gaining popularity in Finland (e.g. 35-storeys high Keski-Pasila 5, 33storeys high Redi Kalasatama 3 in Helsinki region (CTBUH, 2021). However, it remains to be 38 seen whether this urbanisation and densification trend will continue in the wake of the COVID 19 39 pandemic, when residents' housing priorities may have shifted. For example, people may favour 40 low-density urban housing and new communities far from the city centers in a post-pandemic 41 environment (Batty, 2020). 42

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Due to its positive environmental properties such as low carbon emissions during processing and significant carbon storage in use, wood construction stands out as one of our best allies in resolving the climate crisis. The use of wood also supports the Finnish government's bioeconomic strategy for a carbon-neutral society in 2035 and addresses European climate policy (Wood Building Programme, 2020). Moreover, from an architectural point of view, timber buildings are thought to have the potential to generate a more pleasant, warm, and natural environment (Ramage et al., 2017; Thomas and Ding, 2018). Further, wood in indoor settings has been shown to improve the
well-being of residents regarding living comfort, emotional state, psychological health, and indoor
environmental quality (Rice et al., 2006; Tsunetsugu et al., 2007; Gold and Rubik, 2009).

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Multi-storey wood construction has been developed and promoted in Finland since the 1990s (Lazarevic et al., 2017). Despite these efforts, the large forest resources, and strong wood construction culture in Finland (Riala and IIola, 2014; Jussila and Lähtinen, 2019), the Finnish market share of timber multi-storey (over 2-storeys high) apartment buildings has remained very low at 10% by 2015 (Toppinen et al., 2018). In this context, multi-storey construction could be the biggest opportunity for growth in wood construction in Finland.

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The selection of construction materials consists of numerous criteria e.g. cost, strength, durability, environmental impact, speed of erection, availability, and delivery time (Castro-Lacouture et al., 2009; Hemström et. al, 2011; Xia et al., 2014; Kayan, 2017; Zuhaib et al., 2017). Furthermore, the material selection process is a complicated process including different parties, e.g. developers, architects, engineers, contractors, specifiers, and end-users (Emmitt, 2001; Emmitt, 2002; O'Connor et al., 2004; Bysheim and Nyrud, 2008).

67

Since architects have been one of the key decision-makers for material selection (Roos et al., 2010; Gosselin et. al, 2017; Conroy et al., 2018), their perceptions influence what they propose as construction material (O'Connor et al., 2004; Mahapatra and Gustavsson, 2008; Roos et al., 2010; Hemström et al., 2011; Xia et al., 2014). Additionally, the perceptions of architects may manipulate an increase in the specification of wood in construction (Bengtson, 2003; Bregulla et al., 2003; O'Connor et al., 2004; Mahapatra and Gustavsson, 2008). On the other hand, architects'

intermediation plays an important role in the transition to low-carbon buildings (Fischer and Guy,
2009). These issues highlight the importance of the focus on architects regarding the use of wood
in multi-storey construction. However, to date, there are few studies in this area, while there are
no studies examining the role of architects and their views on the use of wood in multi-storey
construction in the Finnish context (Vihemäki et al, 2020).

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Overall, the objective of this research was to gain an overview of Finnish architects' perceptions regarding the use of wood in residential buildings via a survey questionnaire. To understand the drivers and barriers for the design and construction of timber residential projects in Finland, the following research questions were identified:

• What are Finnish architects' motivations to specify wood?

What is Finnish architects' understanding of the benefits, disbenefits, and barriers of wood
 construction? (especially compared to concrete construction, which is the most common
 structure)

How are timber residential buildings perceived by architects in Finland, and is there a
 difference in perception between low-rise, mid-rise, and tall buildings?

90

This study will assist to identify the motivations and barriers perceived by the Finnish architecture community for timber residential construction. In this paper, 'low-rise building', 'multi-storey building', 'mid-rise building', and 'tall building' are defined as a building with 1-2-storeys, over 2-storeys, 3-8-storeys, and over 8-storeys, respectively.

95 **2. Literature review and theoretical framework**

96 **2.1 The selection of construction material**

97 Material selection is one of the crucial phases of architectural design that affects the quality of the 98 built environment (Ogunkah and Yang, 2012; Sharma, 2018). Almost all projects have various 99 constraints that affect the material selection process, such as budget and time limitations (Cristóbal 90 et al., 2018). Research shows that most professionals who specify materials prefer materials they 91 are familiar with, especially in time-sensitive projects (e.g. Emmitt and Yeomans, 2008).

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While construction costs appear to be prominent among the major determining factors in material 103 selection and construction technology (Tykkä et al., 2010; Akadiri, 2018; Adebisi et al., 2018), 104 105 recent studies show that this is changing, and the construction industry is moving towards focusing 106 on total life cycle costs (e.g. Backes et al, 2021). In this sense, one of the biggest obstacles to 107 choosing wooden products is the perception that they involve higher costs due to the need for more 108 frequent maintenance and/or shorter life cycles (Riala and IIola, 2014). Despite the growing environmental awareness among stakeholders, there is a reluctance to pay extra costs to reduce the 109 environmental burden of construction. However, this might be different for architects as they do 110 111 not have easy access to different product costs and they have an aesthetic-oriented rather than a cost-oriented approach like other stakeholders (Markström et al., 2018). 112

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114 **2.2 Considerations affecting human behaviour**

Ajzen's theory of planned behaviour (1985; 1991; 2001) describes the probability of certain behaviours among individuals, of which perceived behavioural control is one of the two main parameters. This depends on both internal factors (e.g. knowledge, experience, and skills) and external factors (e.g. availability of time and opportunities). Similarly, in the construction industry, experience greatly influences material selection, and adequate knowledge together with education about wooden construction also plays an important role in this process (Bysheim and Nyrud, 2009;
Roos et al., 2010; Mallo and Espinoza, 2015).

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123 As the second main parameter, intention in Ajzen's theory depends on the individual's attitude towards behaviour and subjective norms. However, in the construction industry, subjective norms 124 do not have a significant impact on material selection. However an individual's attitude does, but 125 to a lesser extent than perceived behavioural control (Bysheim and Nyrud, 2009). Related to the 126 tall timber buildings and material selection, for example, it was reported that Swedish architects 127 had a positive attitude towards timber frames in multi-storey buildings, especially due to their 128 129 environmental performance, but their attitudes towards concrete and steel were even more positive 130 (Hemström et al., 2011).

131

132 2.3 Innovation diffusion in the construction industry

Innovation diffusion is an important concept in the theory of planned behaviour. Since some 133 engineered wood products may be new to architects, the theory of innovation diffusion can clarify 134 architects' views on the use of these products and of factors that may influence the likelihood of 135 increased use (Markström et al., 2018). According to the theory, the adoption rate depends on how 136 individuals perceive innovation in terms of various parameters such as utility, compatibility, and 137 complexity. In the context of construction innovation, critical parameters are cost, time, technical 138 performance, environmental impact, safety (Slaughter, 2000). When it comes to material selection, 139 the innovation-decision process usually begins when a particular problem cannot be resolved with 140 141 the materials for which the specifier already has personal experience (Emmitt and Yeomans, 2008).

In the early stages of innovation diffusion, external drivers e.g. financial issues, demand, and 143 144 environmental concern can help as in Sweden (Lindgren and Emmitt, 2017), but more competitive systems and increased recognition can reduce these positive effects later. On the other hand, it is 145 146 unclear whether requests from organizations, governmental authorities, and regulations for the use 147 of timber frames or other promotional initiatives have a positive impact on the diffusion. For example, in Finland, there is a perception among construction companies that such actions 148 contribute to unfair competition for timber and result in a dislike for timber among some of these 149 actors (Riala and Ilola, 2014). 150

151

152 Elements of success and obstacles for innovation diffusion of new wood products were reported 153 by Roos et al. (2010). Among them, solid leadership; the skill of the people engaged; the determination to innovate among all parties involved, and communicating with the market at 154 various times can be considered elements of success. On the other hand, uncertainty and lack of 155 information flow were identified as the major obstacles. In addition, other issues such as lack of 156 legal support, lack of industry interest, lack of experienced professionals, and limited awareness 157 of the advantages of timber framing were cited as critical obstacles to the innovation diffusion of 158 timber framing into multi-storey buildings (Xia et al., 2014). 159

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163 **2.4 Perception of architects to use wood as a building material**

Many studies have been conducted about the technological, ecological, social, and economic aspects of wood in construction and various types of building solutions (Toivonen and Lähtinen, However, a limited number of studies are concentrating on wood as a structural material in residential buildings from the architect's perspective (e.g. Mallo and Espinoza, 2015; Markström
et al., 2018). These few studies are all questionnaire- and/or interview-based non-Finnish studies
(e.g. Swedish, American origin), and most have been done in the last decade.

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On the other hand, there are also some studies on this subject for non-residential buildings (e.g. O'Connor et al., 2004; Bayne and Taylor, 2006; Xia et al., 2014). The following overview was based on studies involving the perception of architects regarding the use of wood as a structural material that also included residential buildings; a summary of all studies is provided in Table 1.

176 Among the limited number of studies conducted in the last 20 years, architects' perceived 177 motivations and barriers of the use of wood were presented (e.g. Roos et al., 2008; Bysheim and 178 Nyrud, 2008; Roos et al., 2010; Hemström et al., 2011; Mallo and Espinoza, 2015; Viluma and Bratuškins, 2017; Conroy et al., 2018; Markström et al., 2018). Those studies reporting on the 179 perceived benefits and motivations of wood, environmental attributes were recognized as the 180 biggest advantage by the majority of respondents in the studies [i.e. low environmental/climatic 181 impact, environmental performance, or environmental friendliness (Roos et al., 2010; Mallo and 182 Espinoza, 2015; Markström et al., 2018)]. This was followed by its aesthetics properties (e.g. Roos 183 et al., 2008; Markström et al., 2018), ease of use (e.g. Conroy et al., 2018), and speed of erection 184 (e.g. Markström et al., 2018). Other timber construction benefits highlighted by the majority of 185 respondents in a Swedish study were ease of renovating/demolishing and ease of recycling 186 (Hemström et al., 2011). 187

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189 Wood's structural characteristics including structural performance, strength, form stability, or 190 capacity of large span, remained as unclear issues, where some studies reported them as benefits

191 (e.g. Roos et al., 2010; Mallo and Espinoza, 2015), and some studies reported them as perceived 192 disbenefits of wood (e.g. Roos et al., 2008; Conroy et al., 2018). Similarly, regarding cost-based issues such as maintenance cost or initial capital cost, the US West Coast architect respondents 193 194 perceived them as an advantage (Conroy et al., 2018), while most surveyed American architects in the study of Mallo and Espinoza (2015) regarded wood construction's structural characteristics 195 as a disadvantage. However, it is unclear why these contradictory views exist; though it might be 196 explained by different contexts, and/or experience and knowledge of respondents with wood 197 construction as previously described. Additionally, the observed positive views are more recent 198 199 and may reflect increased knowledge, experience but also increased diffusion of timber 200 construction.

201

202 On the other hand, apart from the Norwegian study (Bysheim and Nyrud, 2008), architect respondents generally regarded fire-related properties of wood as a limitation to specification (e.g. 203 Roos et al., 2008; Mallo and Espinoza, 2015; Conroy et al., 2018). Moreover, its sound insulation 204 performance was considered as an obstacle to its use in Swedish studies by the majority of 205 206 respondents (Roos et al., 2008; Roos et al., 2010). Additionally, decay/durability issues were also perceived as a weakness of wood construction (Roos et al., 2010; Conroy et al., 2018). 207 Furthermore, lack of knowledge (e.g. Markström et al., 2018), regulatory code compatibility 208 (Mallo and Espinoza, 2015), insecure supply (Roos et al., 2008) as well as legislative issues and 209 stereotypes (associated with widely known public belief such as its combustive characteristics) 210 (Viluma and Bratuškins, 2017), were reported as barriers to the use of wood in residential 211 212 construction.

213

Based on the literature above, architects generally seem to have a positive or encouraging attitude towards the use of wood, however, there are also clear perceived barriers surrounding its use for residential construction - see summary Table 1. Notably, in the past few years there has been increased discussion about the merits of wood construction particularly in terms of climate issues, also reflected in the different findings and focus of the more recent research (e.g. Markström et al., 2018; Conroy et al., 2018; Sotayo et al., 2020).

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221 **3. Research method**

This study was conducted through a literature survey mainly including international peer-reviewed journals and similar research projects (see section 3.1). Furthermore, the literature survey informed the generation of the web-based survey questionnaire designed to gather information on architects' perceptions, attitudes, and interest in the use of wood in multi-storey (over 2-storeys high) residential buildings.

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Questionnaire items were created taking into consideration previous wood product perception research (e.g. Mallo and Espinoza, 2015; Markström et al., 2018) and expressed equally in positive and negative formats to minimize any bias. In this study's questionnaire, 5-point Likert-type scales, multiple-choice, and open answer options were provided. On a Likert-type scale, the 'I don't know' option was given in the required section (perceived benefits of wood compared to concrete) to prevent the participants from giving false information about the question and to distinguish between those who were unsure of the question and those who gave definite answers.

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In this research, an online survey was selected since it offers to reach out to a wider population,limits data entry errors, and a cost-effective approach often employed in market research

(Lavrakas, 2008). In advance of the finalization of the questionnaire, a pilot study was conducted with 25 architect respondents from both academia and professional life. Their comments and feedback then helped construct the final questionnaire. While the survey was conducted in Finnish, it should be noted that some questions may be interpreted differently by different participants, as the pilot study showed. Although this source of error cannot be entirely eliminated, productive discussions with the participants both during and after the pilot study aimed to minimise the incidence of it occuring.

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The target population of the survey included architects in Finland, regardless of their experience 246 247 of timber and/or tall building design, hence the survey questionnaire was administered in the 248 Finnish language. On October 14, 2020, e-mails through the internal system of SAFA were sent 249 to 3000 SAFA members, of which 2000 are reported as active members by the relevant responsible contact (Pia Selroos / Senior Advisor) of the Finnish Association of Architects. This was followed 250 251 by three reminder e-mails, 12 days, 2 weeks, and 4 weeks after the initial e-mail. Further invitations to participate in social media were made. The responses were handled anonymously, and no 252 253 personally identifiable data was collected or used in the analysis stage. The invitation letter of the survey mainly contained information on the purpose and the sections of the questionnaire (together 254 with informed consent), a short introductory part, and contact details for more information. 255

256

In this study, Azjen's theory of planned behaviour, as cited in section 2.2, was used to establish the conceptual framework for identifying Finnish architects' attitudes towards timber and timber residential buildings. According to the theory, the tendency of architects to use or propose timber as a building material varies according to attitude, subjective norms and perceived behavioural control. Attitudes here can be associated with architects' summary evaluation of an object obtained

262 through quality dimensions, e.g. good-bad, harmful-useful, and pleasant-intolerable, so attitude 263 can be interpreted as architects' point of view regarding reliability, suitability, and technical performance of wood. Subjective norms can be associated with architects' expectations of 264 265 normative responses from other architects or critical players in the construction industry when 266 dealing with timber use. On the other hand, perceived behavioural control includes perceived factors that enable or hinder the decision to recommend the use of wood in construction. In the 267 light of the above-mentioned issues, the questionnaire consisting of the following 4 parts was 268 generated (see also Table 2): 269

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The first part - (Part A) background information - covered the respondents' experience related to the surveyed subjects. They were asked how many years of experience they had in designing, planning, or detailing residential buildings, tall residential buildings (over 8-storeys), timber buildings, and multi-storey (over 2-storeys) timber residential buildings. There were five options offered for all the questions in this part: none, (0-1), (over 1 - 5), (over 5 - 10), 10+.

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In Part B, the respondents were asked to indicate the perceived benefits of wood compared to concrete, which is the most used structural material in housing construction in Finland, regarding different parameters (e.g. speed of construction, aesthetics, climate impact). A Likert-type scale was used [from 1 (highly positive) to 5 (highly negative)].

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In Part C, the respondents were asked to rate on a Likert-type scale (as Part B) about their perceptions of tall concrete residential buildings, and tall, mid-rise, and low-rise timber residential buildings.

Finally, in Part D, the respondents were asked questions with free comment boxes about the main barriers regarding the use of wood in residential buildings. Additionally, architects' main motivations behind the use of wood in residential projects were probed, especially compared to tall residential buildings.

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291 **4. Findings**

292 4.1 Architects' questionnaire - overview

In this study, the response rate was just over 7% (147 responses out of 2000 active SAFA 293 members). This is low, however, other similar studies reported response rates from architects 294 295 between 7% to 22.7% (O'Connor et al., 2004; Gaston, 2014; Mallo and Espinoza, 2015; 296 Markström et al., 2018). The reasons for lower participation in the survey are unknown; this might 297 include e.g. survey fatigue, a non-attractive survey subject, or the length and complexity of the questions (Fan and Yan, 2010). It was also reported by SAFA (Pia Selroos / Senior Advisor) that 298 299 these are typical response rates obtained in recent survey studies such as the questionnaire concerning COVID-19 situation in architectural offices and remote working (160 and 109 300 responses, respectively). 301

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More than half (56%) of 147 respondents were experienced designers with 10 years or more experience in designing, planning, and/or detailing residential buildings, while in terms of tall residential buildings, the majority (59%) had no experience in designing them. Regarding the design, planning, and/or detailing of timber buildings, the majority (35% or 51 architects) of the participants reported 10 years or more of experience, whereas 52% of the respondents stated that they had no experience in designing, planning, and/or detailing multi-storey (over 2-storeys high) timber residential buildings.

311 4.2. Architects' questionnaire: Perceived benefits of wood compared to concrete

Figure 1 highlights the perceived benefits of wood's characteristics in residential construction 312 313 compared to concrete as reported by the Finnish architect respondents, in the following order of importance (the total occurrence of 'strongly agree' and 'agree' options): (1) lightweight (92%), 314 (2) ecology (86%), (3) local material (83%), and (4) climate impact (82%). Its secondary perceived 315 advantages were as follows: (5) coziness (78%), (6) ease of recyclability (75%), (7) warm 316 insulation performance (74%), and (8) dry construction method (i.e. specialist method of interior 317 318 construction with industrially prefabricated elements, which does not require any additional drying 319 time) (70%).

320

However, the following characteristics were considered as disadvantages compared to concrete (the total occurrence of 'strongly disagree', 'disagree', and 'neutral' options): (1) costcompetitiveness (74%), (2) sound insulation performance (68%), (3) long-term durability (for ex. facades) (65%), (4) structural performance (59%), and (5) fire safety performance (58%).

325

Note that for all the timber construction benefits offered in the study, the "I do not know" option had low occurrences compared to other options. Additionally, as can be inferred from the comments shared in the free comment box, several architect respondents raised their concerns regarding the structural performance and fire safety performance of wood construction.

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4.3 Perception of tall residential concrete buildings, and tall, mid-rise, and low-rise timber
residential buildings

Surveyed architects' attitudes towards tall concrete buildings were negative (the total occurrence 333 334 of 'highly negative' and 'negative' options) (37%) to neutral (34%), with a minority of respondents having a favourable perception (the total occurrence of 'highly positive' and 'positive' options) 335 336 (28%) - see Figure 2. Interestingly, there was almost no difference in the perception of the participants about tall timber buildings compared to concrete: 36% negative perception to 29% 337 neutral and 30% positive. However, as the number of floors decreases to mid-rise storey heights, 338 this trend turned more positive, with 71% of respondents having favourable perceptions of timber 339 construction. Moreover, when it comes to the use of timber in low-rise residential buildings, the 340 architects' attitudes were predominantly positive and in favour of the use of timber (94%) - see 341 342 Figure 2. This might indicate that while timber construction is perceived positively in low- to mid-343 rise housing blocks, the negative perception of tall buildings more generally might influence the perception of tall timber buildings. 344

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346 4.4 The main barriers and motivations regarding the use of wood in residential buildings and

347 the difference in perception of tall residential buildings

Based on the open answers (58 responses) in this part of the survey, the obstacles preventing
Finnish architects from specifying wood were listed below in order of importance:

- Lack of demand from the client/building contractor (32 responses)
- Familiarity with concrete construction and lack of expertise in wood construction (16
 responses)
- Lack of cost-competitiveness (6 responses)
- Fire safety issues (4 responses)

355 Note: Some answers addressed more than one obstacle.

356

The latter two perceived obstacles, i.e. cost-competitiveness and fire safety were also considered as disadvantages wood compared to concrete as reported in other parts of the survey (Section 3.3). Furthermore, its positive environmental attributes such as its smaller carbon footprint, ecological properties, climate-friendliness were assessed as the main motivations behind the use of wood in residential projects among the respondents in the open answers (which was also consistent with Section 3.3). Moreover, the surveyed architects commented about the lack of a need for tall residential buildings in Finland, which also supported the results in Figure 2.

364

365 5. Discussion

The findings of this study regarding the main motivations and barriers to the use of wood in residential construction confirmed some of the results reported in other countries such as the USA and Sweden, such as environmental attributes, lightness, fire safety issues, lack of costcompetitiveness (e.g. Conroy et al., 2018; Markström et al., 2018; Mallo and Espinoza, 2015), as summarised in Table 3.

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Additionally, in the non-residential building study by Bayne and Taylor (2006) in Australia, wood was perceived to be more suitable for smaller building types such as housing according to the architect respondents. In the Norwegian study on architects' perceptions concerning the use of wood as a structural material, architects were positive about wood utilization in residential buildings up to 3-storeys (Bysheim and Nyrud, 2008). Similarly, the responding Finnish architects had a favourable overall attitude towards low-rise and mid-rise timber housing, which was indicated by previous studies also (e.g. Roos et al., 2008).

In the case of tall buildings, the introduction of wood did not turn the participants' perspective into a positive one, and the architects questioned the need for tall buildings in Finland alltogether. However, no comparison could be made with other studies on this topic in different countries since no similar studies about the perception of tall timber buildings were found at the time of writing.

384

The positive attitude by Finnish architects for low-rise residential buildings was mostly related to 385 the environmental attributes of wood, e.g. climate impact, ecological properties. These findings 386 verified findings of other similar studies such as Hemström et al. (2011), Markström et al. (2018), 387 and Conroy et al. (2018). Additionally, Roos et al. (2008) confirmed our results in terms of 388 389 lightness and coziness, while Hemström et al. (2011) supported our findings of ease of recycling 390 and ease of demolition as advantages of timber structures. Among the 20 dimensions provided for 391 the respondents in Figure 1, warm insulation performance and dry construction were not mentioned in other studies. These characteristics were reported as perceived benefits of wood 392 compared to concrete in this study (74% and 70% of responses respectively). 393

394

Based on the perceptions of the Finnish participants, fire safety issues were considered as one of the most important disadvantages preventing the common use of timber structures. This was also found in the study among the American architects (Conroy et al., 2018) and Swedish architects (Roos et al., 2008).

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Our findings of the perceived familiarity with concrete construction and lack of expertise in wood
construction were seen as a major barrier of specifying timber in residential construction; this was
also reported in several studies (e.g. Viluma and Bratuškins, 2017). Additionally, our findings on

this issue, especially pertaining to the knowledge gaps or lack of expertise in wood construction,confirmed those of Roos et al. (2008).

405

Lack of cost-competitiveness was identified as one of the most significant obstacles to the use of wood, which resembled the findings in the study of Mallo and Espinoza (2015). However, the earlier findings by Roos et al. (2008) showed some different views on this subject. That study indicated that some respondent architects claimed that, if correctly applied, wood was costeffective, while other respondents feared high costs owing to perceived risk factors in wood construction.

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Finally, this study highlighted that lack of demand from the client/building contractor was the 414 strongest barrier to the use of wood as also emphasized by Xia et al. (2014) - they noted the lack 415 of developer interest. Regarding this obstacle, the architects responding to Xia's survey might not 416 perceive their impact on the choice of frame material as strong compared to the building contractor 417 or client. The relatively low perceived influence of Finnish architects over timber construction 418 choice was also reported in the case of Swedish architects (Roos et al., 2008; Hemström et al., 419 2011), though North American findings indicated that the material selection was a multi-420 disciplinary process but mostly determined by architects (O'Connor et al., 2004). 421

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423 Despite the general attitude and interest of the Finnish surveyed architects to use wood does not 424 necessarily lead to an increase of wood in multi-storey (over 2-storeys high) residential 425 construction. Finnish architect's perceptions of the engineering performance of wood may deter

them from putting it forward. Clients, especially in the public sphere, could have an important roleto play here in driving the specification of wood to make this happen.

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429 Similarly, future scenarios for timber buildings could improve given the increased significance of environmental aspects in the choice of structural materials that are facilitated by environmental 430 performance policies that underpin client demand and building contractors' decision-making. 431 Additionally, Finnish architects can be ideal promoters for the increased use of wood in residential 432 construction, if their knowledge of engineering and financial aspects is improved, as the lack of 433 434 experience and level of knowledge may cause architects to bypass timber specification in favour 435 of current prevalent concrete structures. Moreover, one of the biggest challenges in adapting to 436 new materials is the lack of regulation in the construction market in Finland. This is reflected by 437 even leading architecture offices avoiding making large-scale software investments. Elsewhere, this lack of knowledge of wood construction was a strong barrier for aspiring designers to enter 438 the market, thereby slowing down the possible innovative progression of the overall architectural 439 community dealing with timber construction (Sun, 2016). 440

441

442 6. Conclusions and recommendations

The study aimed to understand Finnish architects' attitudes towards the use of timber as a construction material for residential buildings. In doing so, this study made an attempt to identify perceived benefits of wood compared to concrete, perceived motivations and barriers to the use of wood in residential construction as well as architects' views of tall timber residential buildings in Finland.

Regarding the profile of surveyed Finnish architects, most had 10 years or more of experience in
designing, planning, and/or detailing residential buildings and timber buildings but the majority
had no such experience in multi-storey or tall timber residential buildings.

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The most important perceived benefits of wood compared to concrete were that it is a lightweight, ecological, local, and climatically low impact material. Furthermore, these positive environmental attributes were underlined as the main motivations behind the wood utilisation in residential projects among the respondents.

457

On the other hand, aspects regarding cost-competitiveness, sound insulation, long-term durability, and fire safety performance of wood were considered as disadvantages compared to concrete construction. Moreover, lack of demand from the client/building contractor, and familiarity with concrete construction, and lack of expertise in wood construction together with cost competitiveness and fire safety performance, were highlighted as the biggest obstacles to the use of structural timber among architects.

464

Participants had a positive general attitude towards low-rise (1-2-storeys) and mid-rise (3-8storeys) timber housing, while mostly a negative attitude towards tall residential buildings (over
8-storeys), whether they were concrete or timber.

468

Given the long and dominant tradition and practice of concrete in Finnish residential buildings, it is believed that the following recommendations can improve attitudes towards timber construction and can help to overcome perceived barriers: (1) provide architects with assistance and industry training (e.g. workshops and seminars) regarding wood structures to increase the awareness and

473 knowledge of the technological innovations related to wood products in the building sector and to 474 address perceived difficulties in meeting legislative code requirements; (2) try to change the 475 attitudes of clients and contractors as the ultimate decision-makers through professional bodies by 476 increasing the awareness of the advantages of timber; (3) the government to issue more supportive 477 legislation and regulations to increase the utilisation of wood as a structural material in multi-478 storey construction.

479

This study contributes to the understanding of the different factors influencing the decision-making 480 process of timber construction in Finnish residential contexts. The main limitation of this study 481 482 was the comparatively small sample of architect respondents and a follow-up study of a larger 483 sample and more extensive questions would be beneficial to gain further understanding of the perceived barriers and benefits of timber in Finnish housing construction. Another important issue 484 for future research is the interaction of different factors such as knowledge, perceived risks, 485 economic factors, etc. when choosing construction materials. These relationships and the 486 respective strengths of each aspect can be studied in more detail in both quantitative and qualitative 487 studies. 488

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Future studies of the potential diffusion of multi-storey (over 2-storeys high) residential buildings can scrutinize the attitudes and interest of contractors, structural engineers, and building commissioners towards the use of more wood in Finland since they have a great influence on the choice of structural material. Future works could also include how architects' educational background and participation in continuing education affects their perceptions of the use of wood, and how their familiarity affects their specification of wood as a structural material in Finland.

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