

Full title:

Unlearning in managing wicked biodiversity problems

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A B S T R A C T

Unlearning is drawing attention in sustainability research. Unlearning old beliefs and assumptions is needed to tackle wicked problems and to make space for learning. We introduce a framework for examining the potential of unlearning as a group process for transformational change. We integrate conceptual elements of unlearning with framing research and analyze 1) factors that facilitate unlearning, 2) the moments of doubt where unlearning and reframing takes place and 3) how unlearning can be operationalized in the analysis of discussion material. We demonstrate the framework by using a conflict situation – the conservation of Siberian flying squirrels in the Tampere urban region in Finland – as a case study where the participating actors had to unlearn dominant beliefs and assumptions to make space for a more strategic, comprehensive and proactive approach to collaborative conservation. A predictive habitat model of the regional flying squirrel population helped the process, but the decisive support for unlearning was a facilitated dialogue process with diverse assignments. The framework is tailored to experimental group processes by which innovative unlearning and reframing can be initiated and supported for organizational and interorganizational change.

1 Introduction

In urban biodiversity conservation, a shift is needed from single solutions to cross-sectional governance within cities and urban-rural landscapes (Elmqvist et al., 2013). Transformation requires institutional innovation, regional collaboration, and adaptive governance; ultimately, it is a process of deep change in

32 identity and goals, feedback processes, structure, and functions (Wilson et al., 2013). Such a profound shift
33 likely strengthens the features of wicked problems (Rittel & Webber, 1973) in urban biodiversity
34 governance. Wicked problems refer to planning and design problems that defy technocratic solutions, and
35 attempts to resolve them can lead to unintended consequences. Typical features are indeterminacy in
36 problem formulation, non-definitiveness in problem solution, non-solubility, irreversible consequentiality,
37 and individual uniqueness (Xiang, 2013).

38 Our aim in this paper is to complement recent research on wicked problems in socio-ecological systems (see
39 the Special Issue of Landscape and Urban Planning, 2016, vol. 154) by focusing on unlearning. Unlearning
40 as a research concept is seldom used in studies of social-ecological systems, and if used (Cumming et al.,
41 2013; Rogers et al., 2013), these studies typically lack empirical analysis on unlearning. The perspective of
42 unlearning is better known, and increasingly adopted, in the research of organizations, industry,
43 management, and business. We examine unlearning in the context of urban biodiversity governance.

44 Our argument is that unlearning certain existing routines and beliefs may be the necessary first step in
45 tackling wicked problems in complex socio-ecological systems. The purpose of unlearning is not to solve the
46 problem (because wicked problems are unsolvable), but to expand the problem space so a wider range of
47 option for action emerges (Rogers et al., 2013). We consider both organizational (Tsang & Zahra, 2008) and
48 individual (Hislop et al., 2013) unlearning important in this effort and examine how these two interconnected
49 but different processes work in a facilitated project of collaborative conservation. We first introduce a
50 framework for the action-oriented research of unlearning. The framework is constituted by tools for building
51 an unlearning context and examining the potential of unlearning as a group process for transformational
52 change.

53

54 We use the case of the conservation of the Siberian flying squirrel (*Pteromys volans*) for an empirical
55 examination of unlearning in urban biodiversity governance. This fairly common animal in urban and rural
56 forests in the southern part of Finland is strictly protected by the EU Habitats Directive. All breeding sites
57 and resting places of this mobile and nocturnal animal are protected from deterioration and destruction

58 (92/43/ETY, implemented in Finland by the Nature Conservation Act 1096/1996). The conservation
59 procedure was specified in legislation and official guidelines, resulting in reactive single-site conservation
60 through formal cooperation between regional stakeholders. Such conservation procedure did not resolve the
61 problem but often led to, and still leads to, lock-in situations and land use conflicts (Haila et al., 2007). This
62 set of strict standards and routines, put in place in the mid-2000s, concerning the site-by-site conservation of
63 the species did not even protect the species (research concerning the forestry sector: Jokinen, Mäkeläinen &
64 Ovaskainen, 2015; Santangeli, Wistbacka, Hanski & Laaksonen, 2013). These guidelines were renewed in
65 2016 (Ministry of the Environment, 2017; Tapio, 2016), allowing more flexibility and local deliberation, but
66 the practical outcomes remain unknown. Forest management, land-use planning, and other responsible
67 formal institutions still operate on a sectoral basis when participating in a large-scale modification of the
68 landscape. This makes it harder to form deliberative collaboration and flexible solutions arising from the
69 scale of the urban region (Manring, 2007).

70 These features of a long-term conflict, connected to the habits of the animal, as we later explain, show that
71 flying squirrels are deeply intertwined with human activities in urban regions in Finland. Any action or non-
72 action of conservation intertwines with a bundle of other human activities and contributes to wicked
73 complications and to prolonged conflict situations (see Haila et al., 2007). In the unlearning literature, such
74 complications refer to a knowledge crisis or “environmental turbulence” of an organization, which may
75 promote unlearning by questioning old routines and beliefs (Akgün, Byrne, Lynn, & Keskin, 2007).
76 However, intervention is usually needed because of the defensive routines and old logic that inhibit
77 unlearning (Becker, 2010). A specific unlearning context can be created to trigger unlearning and subsequent
78 relearning (Akgün, Byrne, Lynn, & Keskin, 2007). We created a collaborative learning space for
79 stakeholders to transform the guiding idea of flying squirrel conservation from site-by-site implementation to
80 network governance over the whole urban region. To trigger unlearning, we combined three tools that we
81 believe were crucial in this case for transformational change: external actors (researchers) as initiators and
82 facilitators, the dialogue method, and a predictive habitat model for use in dialogue workshops. The habitat
83 model was presented as a map showing the forest habitats suitable for the flying squirrel in the urban region.
84 We selected these three tools based on our extensive interviews and previous dialogue workshops with the

85 stakeholders, which we conducted during a research project focusing on the collaborative flying squirrel
86 management in the urban region (see Author 2 et al., 2010).

87 We posed the following questions: (a) How do these three tools help to question the old assumptions and
88 thereby facilitate unlearning among stakeholders? (b) What are the mechanisms of unlearning? (c) How can
89 unlearning be operationalized and analyzed in the group discussion material? In the remainder of the paper,
90 we present our framework of unlearning and how the experimentation started to expand the problem space in
91 the flying squirrel conservation. During the process, we identified that unlearning created additional choices
92 for stakeholders to reframe the regional collaboration, but at the same time unlearning questioned the
93 stakeholders' identities and relationships. Our conclusion is that both aspects of unlearning, although in
94 tension with each other, are needed to tackle wicked problems in urban socio-ecological systems. In the
95 unique case of flying squirrel conservation, we argue that transformation through unlearning is needed to
96 make urban biodiversity conservation more experimental and to improve its performance.

97

98

99 **2 The conceptual background – unlearning and reframing**

100 We believe that unlearning is an essential phase in reaching transformation because it makes space for
101 learning. Without unlearning old assumptions, it would often be impossible to create conditions for the
102 necessary innovations. Unlearning is an adaptation process that serves as a catalyst to a dynamic change
103 (Akgün, Byrne, Lynn, & Keskin, 2007; Becker, 2010).

104 In most organizational studies, unlearning is defined to mean discarding old knowledge, beliefs, and routines
105 that no longer meet the current challenges (Akgün, Byrne, Lynn, & Keskin, 2007; Tsang & Zahra, 2008). It
106 is a deliberate, conscious, and intentional process, as opposed to the unintentional process of forgetting
107 (Hislop et al., 2013). Without unlearning, an organization is not able to adapt to its changing environment
108 (Hedberg, 1981). Two subprocesses of unlearning are “discarding something” and “learning something new”
109 (Tsang & Zahra, 2008). In this cycle, learning and new knowledge emerge instantly after unlearning or are
110 simultaneous with it (Becker, 2010). The process starts from individual unlearning, as organizational or

111 group unlearning–learning is impossible without individual actions. Unlearning requires both personal
112 willingness and systemic support (Argyris & Schön, 1978; Senge, 2003, 48) and can be facilitated by the
113 creation of awareness that there is a new way of understanding a specific phenomenon (Becker, 2010).
114 Unlearning facilitates change, innovation, and learning (Hislop et al., 2013); however, it does not mean
115 completely discarding all old routines and practices, but rather adopting new beliefs by way of discarding
116 previous beliefs (Becker, 2005; Hislop et al., 2013). Unlearning can happen slowly over years or much
117 faster. Both ways are important in adaptive governance and transformational change, although in this paper
118 we concentrate on the relatively fast unlearning that happened in the dialogue workshops. Unlearning is not
119 necessarily irreversible or permanent. It is important to also note that unlearning does not necessarily mean
120 that the knowledge or behaviors being given up are in some way inferior to new knowledge or behaviors
121 (Hislop et al., 2013).

122 The research on organizational unlearning is strengthening its connection with psychology, cognitive
123 science, and individual unlearning (Fiol & O'Connor, 2017; see criticism by Howell & Scholderer, 2016).
124 Another research line focuses primarily on individual unlearning. Individual unlearning can be an emotional,
125 challenging and painful process (Hislop et al., 2013; Macdonald 2002; Manring, 2007), especially when it
126 concerns core beliefs and not superficial routines (see Hislop et al., 2013). Unlearning beliefs requires effort
127 and is usually not linear, but rather spiral (Macdonald, 2002), and initially it often leads to a state of
128 uncertainty and anxiety (Akgün, Lynn, & Byrne, 2006). Deep unlearning is a radical form of unlearning and,
129 similarly to a radical innovation (Bessant et al., 2014), it requires disruptive change. Deep unlearning can
130 also be fast or slow, permanent or temporary. Some recent research findings show that unlearning may
131 support the management of wicked problems, as it enables the actors to co-create knowledge without
132 discarding old knowledge (Antonacopoulou, 2009), to internalize “lived complexity” instead of reductionist
133 habits (Rogers et al., 2013), or to see the situational benefits of not knowing and non-action (Brook et al.,
134 2015; Pedler & Hsu, 2014).

135 Our focus is on moments of deep unlearning in a group process. We identify these situations as moments of
136 doubt and changes in the frames, in other words, reframing (Fig. 3) (Laws & Rein, 2003, p. 175). By frames,
137 we mean the different understandings and interpretations that are the basis for both discussion and action —

138 they are a particular way of representing knowledge, facilitating interpretation, and guiding action (Laws &
139 Rein, 2003; Rein & Schön, 1993; Wagenaar, 2011, 222–227). Framing can concern issues, identities and
140 relationships, or interaction process (Dewulf et al., 2009), and reframing unavoidably involves the
141 component of unlearning. Moments of doubt arise when accepted stories are challenged and when the loss of
142 stability in these moments is unsettling or even threatening (Laws & Rein, 2003, 175). Reframing, for us, is
143 then a group process, an interactional co-construction (Dewulf et al., 2009, 158–159, 166) supported by
144 unlearning. Reframing is always hindered by different kinds of institutional inertia and other forms of inertia
145 (Gray, 2004); unlearning is necessary to overcome this inertia. It means letting go of old beliefs and
146 framings. The moments of doubt we have analyzed are a sign of an ongoing process of deep unlearning.
147 Thus, we provide a qualitative methodological tool for studying unlearning in empirical material.

148 By introducing the concept of unlearning, we can also contribute to the frame analysis literature: we analyze
149 how old frames are discarded and unlearned to better understand the obstacles to reframing. New frames can
150 be in stark contrast with the old ones, and we need to understand how the shift happens. Looking at these
151 situations as deep unlearning will help the analysis. Moments of doubts are moments where old frames are
152 being questioned (at least momentarily). These include both the tentative development of new possible
153 frames and the reflection of these against the old frames, going back and forth between old and new
154 conflicting frames. This process can be long, especially if unlearning is not supported outside the group
155 discussions where both practical routines and old frames and beliefs draw participants back to the old frames
156 despite the moments of doubt.

157 We conclude that organizational and individual unlearning have their own strengths in tackling wicked
158 problems in socio-ecological systems. We include both aspects in our conceptual framework of unlearning
159 (see Fig. 3) to examine their complementarity in expanding the problem space in flying squirrel
160 conservation. While organizational unlearning ties our examination to the reframing of knowledge, scales,
161 and collaboration, individual unlearning makes it possible to find more radical approaches because it
162 transforms actor identities, positions, and relationships. Although unlearning research usually assumes that
163 old knowledge is discarded in favor of new knowledge, discarding can take on different aspects in the

164 context of wicked problems (Antonacopoulou, 2009; Brook et al., 2015; Pedler & Hsu, 2014). Individual
165 unlearning may be valuable in this respect.

166

167

168 **3 Material and methods**

169 **3.1 The case of the Siberian flying squirrel**

170 The Siberian flying squirrel is a nocturnal, arboreal rodent living in mixed, spruce-dominated forests in the
171 southern part of Finland. The species is in decline, mainly because of intensified forest use in recent decades
172 (Hanski, 2006; Selonen et al., 2010). However, it is surprisingly abundant in the rather small, managed forest
173 patches and forest edges near cities and villages (Mäkeläinen, Schrader, & Hanski, 2015; Santangeli, Hanski,
174 & Mäkelä, 2013). The animal does not shun roadsides, private gardens, or human presence in general as long
175 as it finds a suitable habitat. It is quite a mobile species, changing nests and moving in a home range of 4 ha
176 (females) to 60 ha (males) (Hanski, Stevens, Ihalempiä, & Selonen, 2000), the young colonizing new
177 habitats as they disperse (as far as 9 km) (Selonen & Hanski, 2004). Thus, they form a dynamic
178 metapopulation (see Hanski & Gilpin, 2007) across the fragmented urban-rural landscape. In ecological
179 surveys, flying squirrel droppings are used to gather information on the location of their habitats (Nygren &
180 Jokinen, 2013). The statutory conservation practices of the animal diverged into two, but both have been
181 criticized because of ecological unsustainability (Jokinen, Mäkeläinen, & Ovaskainen, 2015; Santangeli,
182 Wistbacka, Hanski, & Laaksonen, 2013), economical unsustainability (Ahlroth et al., 2008) and because of
183 poor fit with with planning, forest management and succession processes (Haila et al., 2007). Mobility and
184 strict conservation, when connected to fast urban development, create uncertainty—many development
185 projects in Finland have been, and are still being slowed down because of flying squirrel conservation (Haila
186 et al., 2007).

187

188 Most flying squirrel conservation conflicts take place in forestry and urban land-use planning. In Finland,
189 forest management decisions lie firmly in the hands of single forest owners (public and private) and in land-
190 use planning the municipalities have a local monopoly. These two sectors, both strongly expert-driven,
191 continue to have only scarce collaboration on the municipal or regional level, and both have had conflicts
192 with nature conservation administration and conservation NGOs (e.g., Saarikoski, Åkerman, & Primmer,
193 2012). Thus, both conservation and urban development could benefit from a more flexible and holistic
194 approach to the conservation of this animal.

195 **3.2 Experimental dialogue workshops for reframing conservation in the Tampere urban region**

196 Changing conservation practices rooted in certain beliefs and values takes effort and needs intervention.
197 Akgün, Lynn, and Byrne (2006) indicate that changes in beliefs and values can be enhanced by bringing in
198 an outsider to challenge the existing policies and procedures. Careful planning is always needed to create a
199 productive group process (Wagenaar, 2011, 232; Gray, 1989, 265; Straus, 1999, 292). According to Nola
200 Heidlebaugh (2008), immersion in a dilemma facilitates the recognition that habitual ways of thinking are
201 insufficient. In our case, the university was a safe place for immersion in problems during the workshops.
202 An opportune moment is also needed—Heidlebaugh uses the Greek concept of *kairos* to describe “how
203 responsiveness to the novelty and the urgency of the immediate situation forces invention” (Heidlebaugh,
204 2008, p. 39). In our case, both the organized workshop situation and the practical tensions we described
205 above provided the opportune moment in time for unlearning.

206 We planned the dialogue workshops in a team of researchers, and carefully adjusted them for this specific
207 case and adapted them from workshop to workshop. Dialogue was both a method and a normative goal for
208 the discussions in the workshops. By *dialogue* we mean a multi-voiced, open, and sincere discussion where
209 the participants can encounter and connect with one another (e.g., Shotter & Gustavsen, 1999). Diversity is
210 considered a resource for the discussion, and different points of view are equally valued. Often an outside
211 facilitator is needed to achieve dialogue. Dialogue leads to mutual understanding, meanings are enriched,
212 and new meanings are born, but unanimity or compromise is not the goal. New meanings and new
213 understandings of a mutual problem, arising from agonism (Innes & Booher, 2010, 104–105), can give rise
214 to new solutions, which is why this method can be useful in solving wicked problems. Dialogue facilitates

215 learning, unlearning, and transformative change because opposing views are included and the participants
216 are encouraged to be open, respectful, and listen to others (Mazutis & Slawinski, 2008; Putnam &
217 Wondolleck, 2003, 57–58). Dialogue therefore also fosters trust, which is an important factor in
218 interorganizational learning (Manring, 2007).

219 The end result of a successful dialogue process is usually something that no one, not even the organizers,
220 could imagine or plan; a new kind of merging and mixing of ideas that does not take side with any of the
221 original viewpoints. Heidlebaugh (2008, p. 42) used the concept of *apaté* to describe the potential of
222 dialogue (and *kairos*) to create something new: “language helps provide a semantic enhancement to the
223 activity of improvisational weaving (...) allowing a speaker to use the resources of language to find
224 openings for invention”. This is how the new possibilities and reframings are created in the group
225 discussions enabled by unlearning.

226 By organizing the workshops, we also aimed to support unlearning and transformation by changing the
227 scaling of the problem at hand. Scaling is not as simple as choosing an appropriate magnification (Dewulf,
228 Mancero, Cárdenas, & Sucozhañay, 2011; Haila, 2002; van Lieshout, Dewulf, Aarts, & Termeer, 2011)—
229 rescaling also reframes the issue. Rescaling, or scale reframing, changes which actors, interests, and
230 interdependencies are seen as relevant (Dewulf, Mancero, Cárdenas, & Sucozhañay, 2011). By attempting to
231 rescale the flying squirrel problem from the local, case-by-case level to the regional level, we aimed to (a)
232 illustrate how conservation results are dependent on the actions different stakeholders take on different
233 levels and in different places; (b) initiate regional collaboration between the relevant actors cross the
234 institutional and municipal boundaries; (c) aid in the joint innovation of new conservation methods that
235 could take advantage of the regional-level information and collaboration. However, rescaling is not easy to
236 achieve because it is not only geographical but also political (Haila, 2002; van Lieshout, Dewulf, Aarts, &
237 Termeer, 2011).

238 Nine personally invited persons from the Tampere urban region participated in three sessions of dialogue
239 workshops during spring 2009. We invited different key stakeholders from the municipal administration
240 (land-use planning, forest management and land acquisition), local and regional associations of nature
241 conservation, regional state authorities of forestry, and the environment and local forest management

242 association (representative of forest owners). During the workshops, we typically had one or two
243 introductory presentations on the dialogue process (by the facilitator) and subject matter (by a researcher),
244 and one to two prepared assignments. We then alternated discussions in small groups and within the whole
245 group, followed by a feedback discussion round. The researchers participated in the discussions.

246 As research material, we used the workshop discussions that were recorded, transcribed verbatim, and coded
247 using NVivo as a tool. To track unlearning and capture its interpretative and cultural dimensions (Mazutis &
248 Slawinski, 2008, 450–452) in the analysis, we operationalized the concept of unlearning as moments of
249 doubt and changes in the frames compared to central assumptions internalized by regional actors operating
250 in flying squirrel conservation. We defined these central assumptions (see the results section below) based
251 on the interviews and other material on the regional flying squirrel problem gathered previously (outside of
252 the workshop discussions) (Nygren, 2013). We analyzed the reframing of not only issues but also identities
253 of the stakeholders, as unlearning and transformational change is difficult because it also involves personal
254 and social identities. We focused on the episodes in the workshop discussions in which the current ways of
255 conservation became uncertain or where novel co-operational or other regional aspects were discussed.

256 **3.3 Building and using the regional habitat model**

257 To get an overall view of the amount and distribution of flying squirrel habitats in the Tampere region and to
258 rescale the issue, the third author constructed a habitat suitability model for flying squirrels using flying
259 squirrel observations, land use and forest data, and statistical modeling and used it as material in the
260 workshops. The idea of a regional habitat model and its cartographic illustration came up in workshop
261 discussions in our previous research project in 2006, when the flying squirrel conflict had reached its peak in
262 the region. The idea became more topical when the Tampere city region organization started a project for
263 strategic land-use planning and the map could be utilized in this work. The idea of habitat modeling was also
264 compatible with the EU guidelines on species conservation (Environmental DG ..., 2007); if more flexible
265 conservation methods were to be used, the overall situation of the species must improve as a result. In
266 essence, any solution in a local planning project that would involve derogation from conservation would
267 need to be evaluated against the regional population network and trends, and backed up by better regional

268 management practices regarding flying squirrel habitats. Finer-scale habitat maps were also used in the
269 workshops, but they are not relevant in this paper.

270 The model-building responded to the problem that temporal changes in habitat occupancy are characteristic
271 for flying squirrel populations (Hurme et al., 2008) and the locations of the individual animals cannot always
272 be known. Predictive habitat models (Guisan & Zimmerman, 2000) that predict the suitability of habitats for
273 a certain species provide a way to produce information on the amount and distribution of suitable habitats for
274 a species in a certain area. The aims of the modeling work (made in the *author 3 institute*) were (a) to
275 make a model that predicts the probability of flying squirrel habitats with the aid of local and broader-scale
276 habitat structure; (b) to be able to calculate model prediction for any point in the research area; (c) to
277 illustrate model predictions and the variation of flying squirrel habitats in the research area. Details of the
278 model are given in Appendix A.

279 Besides being a result of a pertinent ecological analysis, the predictive habitat model served as a means of
280 rescaling and reframing in the project. Ecological models may help to understand the patterns and emergent
281 properties of the landscape, scale-crossing interactions, and multi-scale problems, even though they can only
282 expand knowledge, not replace it (Müller et al., 2011). Our model was presented as a map, and different
283 versions were commented on in the dialogue workshops, which helped the final stage of mapmaking. The
284 first map showed the proportion of flying squirrel habitats in each 1 km × 1 km square (Fig. 1).

285
286
287 -Fig 1 here-

288 *Figure 1. First map showing the proportion of flying squirrel habitats in each 1km × 1km square*

289 The proportions were visualized as a graduated green color with 10% interval breaks (Fig. 2), which is a
290 standard method for depicting areal data showing zones (Longley et al., 2001), and the final maps presented
291 a ≥50% probability of flying squirrel habitats. Preliminary maps of the regional habitat network were shown
292 for the participants and used as material in the discussions.

293

294

295 -Fig 2 here-

296 *Figure 2. The final map presenting the $\geq 50\%$ probability of flying squirrel habitats*

297

298 Scaling the local problems to the regional level with the help of the regional habitat map was assumed to
299 reframe the issue as something that regional collaboration could tackle. We also wanted to enhance the
300 usability and implementation of the map by discussing it with the users in the workshops.

301 **4. Results – The process of unlearning**

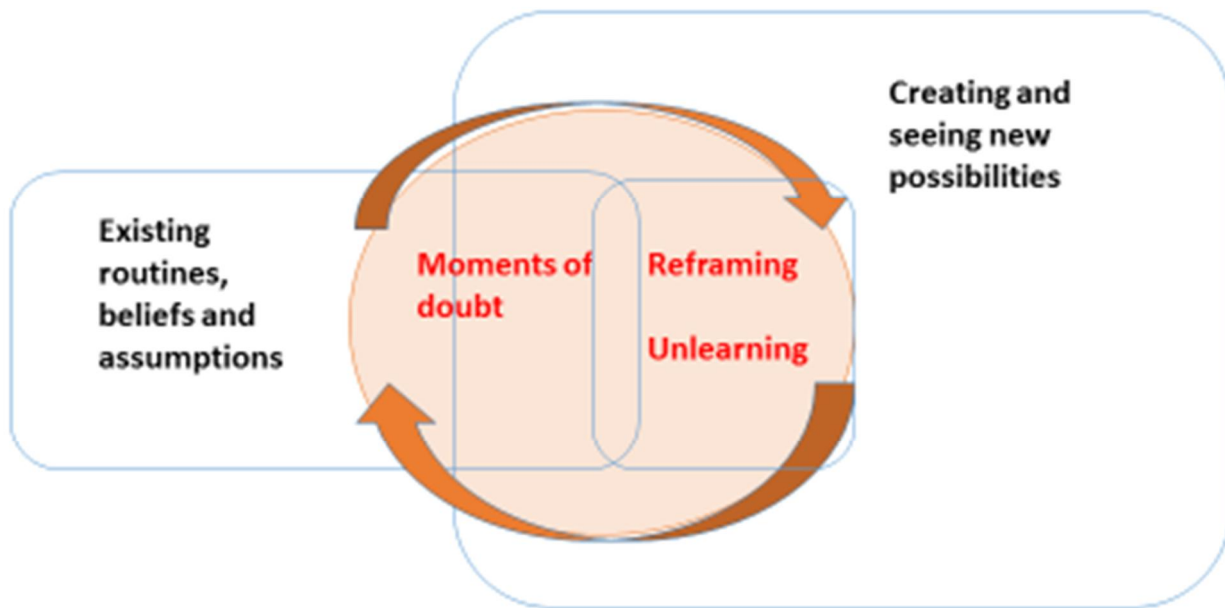
302 **4.1 Moments of doubt**

303 All the workshop sessions were successful in creating dialogue, and more flexible and dynamic conservation
304 practices were discussed, although some workshop sessions performed better than others. As a sign of the
305 method's success, a joint funding application for a new project was made (but it did not get funded).

306 To analyze the factors that contributed to the reframing of conservation practices, what exactly was
307 unlearned (momentarily, in this case) must be defined. For the purposes of this paper, and based on an
308 extensive understanding of the case after several years of focused research in the region (Author 1, 2013;
309 Haila et al., 2007), we singled out three central assumptions about the current conservation practices and
310 conflicts. We consider these assumptions as supportive of the beliefs and routines that need to be unlearned
311 to reframe the issue and to innovate new conservation practices. The assumptions are (a) flying squirrel
312 conservation is best organized on a place-by-place basis; (b) the best way to improve conservation results is
313 to enlarge the untouched areas around detected presences of flying squirrels; (c) improving conservation
314 results would be detrimental for forest owners and for land-use planning.

315 These assumptions were questioned in the spiraling and messy process of unlearning that took place in the
316 workshops (Fig. 3). During the workshops, it became clear that the participants had been frequently unhappy

317 with the established conservation routines they had to follow without other alternatives. Moments of doubt
318 arose when new possibilities were discussed in the workshops with the help of the regional habitat map,
319 group discussions, and assignments. These tools enabled the participants to rescale the problem to a regional
320 level and to see the multi-actor reality of the situation, which also enabled (at least momentary) the
321 unlearning of central beliefs and assumptions and reframing of the issue and identities.



322

323 *Figure 3. The heuristic process of unlearning in the dialogue workshops. The circular phases indicated by*
324 *arrows are not meant to consecutive—rather, reframing, unlearning, and moments of doubt happen in this*
325 *messy process in any order and any amount of time.*

326 These moments are called moments of doubt because new framings put old beliefs in doubt while the old
327 framings and familiar practices continue to appeal. This shift is well known in framing research as one
328 explanation for changing frames (Cornelissen & Werner, 2014, 190–191), and we suggest it is an important
329 stimulus to and a reflection of unlearning as well. Moments of doubt varied between discussants and
330 between episodes of the dialogue. They were found especially throughout the final workshop, irrespective of
331 how freely the ideas were growing through dialogue.

332 Below we illustrate these moments with two excerpts from the discussions where a participant hovers
333 between the old frame and the new frame. The first one is from the last workshop's feedback discussion

334 round. A conservationist explains that she is surprised to see how well the workshop's discussions went and
335 how different actors found unanimity. Here, collaboration is a new frame, but s/he soon returns to doubt and
336 skepticism (the old frame of juxtaposing conservation with other land use). In the middle s/he raises the
337 theme of collaboration again but returns to fears of exclusion (juxtaposition). In the end s/he reflexively and
338 sarcastically notices how negative s/he has become:

339 Conservationist 1: Ah, well, this discussion has been interesting. To be able to hear different
340 people ... talk about their own fields, about what they have there. It's been surprisingly
341 unanimous as well. Frankly, I'm amazed. Is it all just a tactical move? [laughter] But, um, it
342 could be possible to interpret that the motivation is there, but I'm such a skeptic when it comes
343 to nature conservation that, like [Conservationist 2], I always start wondering where it shows.
344 Does it show at all? And how do these people get their organizations [to change], the
345 organizations being so big? [...] Maybe it's like, the bigger the organization, the harder it is to
346 get the message through. But how do you build these kinds of advocacy groups [...] where
347 everyone thinks about these things together and advances projects? How can we as
348 conservationists become involved in these groups in a way that we're not regarded only as tree-
349 huggers? [...] We're usually kicked out. So much for the positive feedback.

350

351 The second excerpt shows how the environmental authority makes the first move in testing a new idea to
352 compensate for planned habitat losses (a new frame of the new practices that was supported by the habitat
353 map and many participants). Even just discussing different conservation practices in this first workshop
354 seems a bit too dangerous for the authority without explicitly evoking the current law and her/his
355 interpretation, which disallows compensatory ideas:

356 Environmental authority: ...with this conservation plan, could you build in an area with flying
357 squirrels if you compensated for it somehow? Is that what you're saying?

358 Researcher 1: Yes, these kinds of ideas should be considered.

359 Env. authority: I think it's just that we know what it means when we're talking like this, but it
360 doesn't lead people to believe... I mean, the legislation hasn't changed, that a legislative
361 change is needed before it can even be done. What I'm saying is that this is just speculation
362 [...]

363 Planner: Rationally thinking we could...

364 Env. authority: Yes, but the law doesn't allow anything like that at the moment. We can think
365 about this, of course, but we also shouldn't ignore [the law].

366 Researcher 2: Well, that's the current plan: to brainstorm...

367
368 More hovering between old and new frames could be found in the stakeholders' reflections in all workshops
369 in diverse situations, including the final feedback discussion. This indicates great variance in the moments of
370 doubt that created preconditions for unlearning during the dialogue workshops. We found that fruitful
371 moments may be short, but at least they are very diverse and frequently happen again. The moments trigger
372 unlearning, but as the excerpt shows, the participants must have the motivation, trust, and courage to expose
373 themselves to it. Thus, dialogue and other facilitation tools are needed.

374 To further analyze the process of unlearning and to understand what happens in the moments of doubt, we
375 loosely follow the three overlapping stages of unlearning outlined by Macdonald in 2002 (Hislop et al.,
376 2013): receptiveness, recognition, and grieving. As both Macdonald and Hislop et al. agree, these stages are
377 not clear-cut or in clear succession from one another. We found certain forces that work toward unlearning
378 and reframing and other forces that work against them, and these together create the moments of doubt (see
379 Fig. 4). For positive forces, we include receptiveness and recognition, but not grieving. We add agonism, as
380 it supported unlearning and reframing in our case.

381 **4.2 Receptiveness, recognition, and agonism**

382 Agreeing and finding time to participate in the workshops is a commitment that should not be taken for
383 granted, especially for participants in a conflict situation. Thus, the participants of our workshops can be

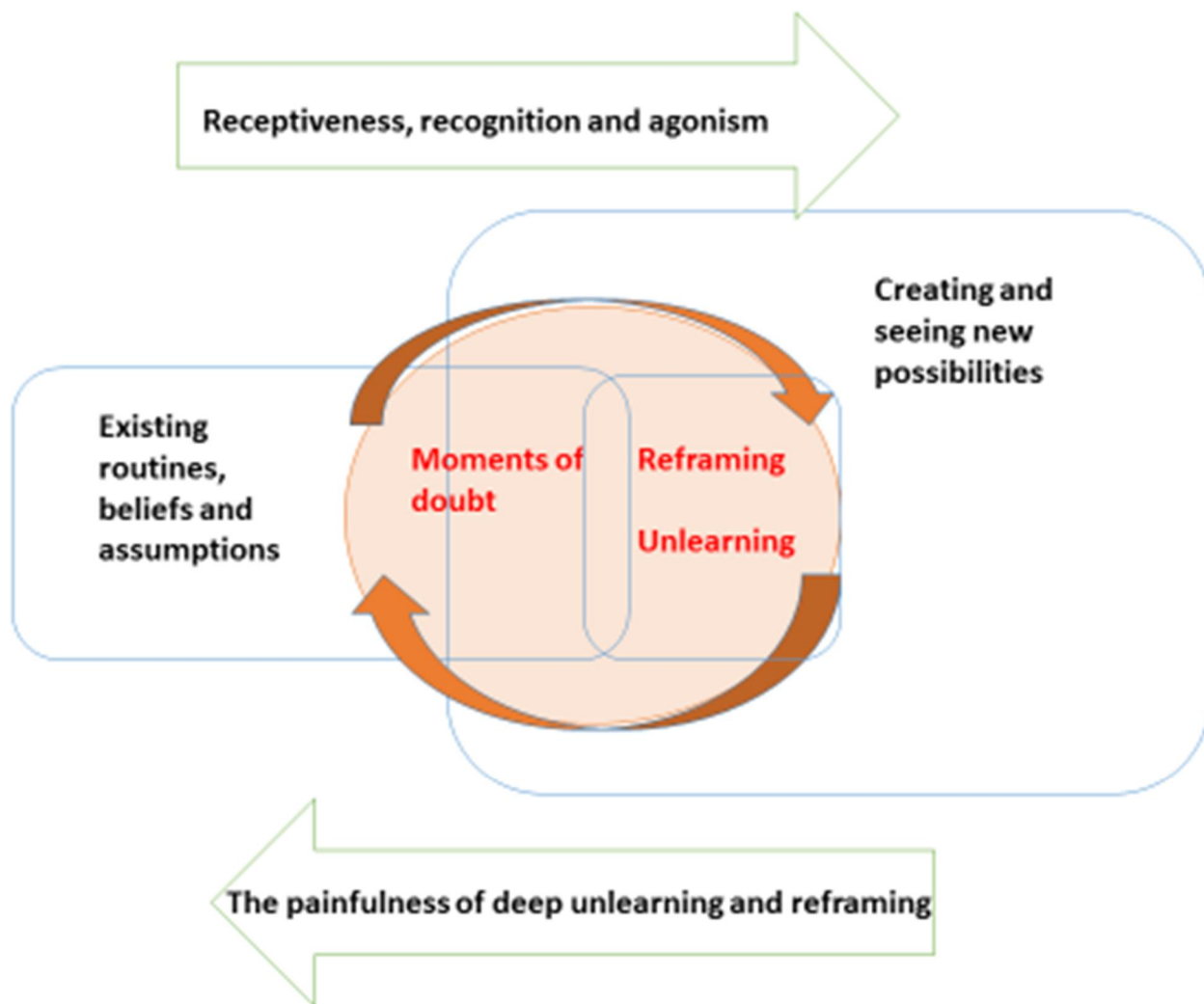
384 generally described as “receptive”: accepting “the possibility that there are perspectives and viewpoints that
385 challenge their assumptions and that they are prepared to consider these perspectives” (Hislop et al., 2013, p.
386 15). The receptiveness of different participants varied in time, and in general, the conservationists were the
387 most conservative. Often receptiveness was something implicit, perceptible in things that were *not* said, in
388 relation to our previous experiences and research material (e.g., individual interviews and conflict
389 experiences). The dialogue method supports receptiveness by explicitly recognizing the validity of different
390 viewpoints and by encouraging the participants to listen to one another.

391 Recognition is a process through which different views are acknowledged and tested against previous
392 viewpoints (Macdonald, 2002, 174). In Figure 3, the recognition phase is the middle box, containing
393 moments of doubt. While receptiveness was already in process prior to the discussions, the recognition phase
394 took place in the dialogue workshop discussions. In the same quote as above from conservationist 1, the first
395 part describes how s/he has been receptive.

396 The discussions and the new habitat map provided novel viewpoints for all, and the dialogue situation helped
397 in acknowledging them. Although the preliminary map was large-grained and not easy to interpret (see Fig.
398 1), it conveyed new information for everyone and was made by a trusted outsider—a researcher. The
399 participants discussed how the new regional view corresponded to their experiences, and even though they
400 were also critically reflecting on the information provided by the map, it nevertheless shifted the discussion
401 in a new, more regional direction.

402 Unlike Hislop et al. (2013) and Macdonald (2002), we do not think that (at least in our case) unlearning is a
403 question of truth, evidence, or correct knowledge. There is no single truth to be learned, but instead the
404 viewpoints of different stakeholders need to be acknowledged, which means unlearning that one’s view is
405 the only truthful view of the issue. Judith E. Innes and David E. Booher (2010, 104–105) stressed the
406 importance of agonism—understood here as tension provided by different viewpoints—in collaborative
407 processes. The dialogue method supports this phase by encouraging open and sincere discussion and
408 preventing it from collapsing into conflict or compromise.

409 On the other hand, some common ground is also necessary for the process of group unlearning and
410 innovating new conservation practices together. Finding common ground between participants in a conflict
411 is not easy. Sharing experiences and anecdotes among participants (Black, 2008; Ryfe, 2006; Shotter, 2010,
412 280) concerning difficult situations with flying squirrels was helpful in our case. One of the illustrative
413 moments of finding common ground was in the first workshop discussion when even the most opposing
414 participants (in this case, the representative of the forest owner association and the nature conservation
415 activist) were able to agree on something— that the areas assigned for the flying squirrels in the forestry
416 guidelines are *small*. There was no consensus as to whether the small areas are *too* small or not, but
417 nevertheless it was an important moment for finding minimal common ground and starting the process of
418 innovating new ideas of conservation. Finding minimal common ground is necessary for trust building
419 among participants, which is a critical element of unlearning and facilitating dialogue and joint innovation
420 (Innes & Booher, 1999). Storytelling, joking, and making humorous comments, the dialogue method and a
421 neutral organizer (the university) all contributed to trust building.



422

423 *Figure 4.* How moments of doubt are created under the pressure of contradictory forces.

424 **4.3 The painfulness of unlearning and reframing**

425 Unlearning can be painful (Hislop et al., 2013; Macdonald, 2002). It can be painful in many ways, and this
 426 creates a counterforce that pushes the process back, thus creating moments of doubt where the different
 427 forces interact (see Fig. 4). This painfulness was evident in our workshops. Even if the participants had been
 428 receptive enough to take part in the workshops, many initially resisted the idea of rethinking the
 429 conservation routines. For example, the forest owner representative was at first reluctant to think that
 430 conservation could be something more squirrel friendly, as s/he was imagining that it would necessarily
 431 mean enlarging the routinely protected areas in the forests, which s/he saw as completely unfeasible for the
 432 forest owners s/he was representing. Moreover, the conservation activists had a hard time letting go of the
 433 routine view—they also initially only envisioned the improvement of conservation as an enlargement of the
 434 conservation areas and could not think of other options.

435 Macdonald described the third phase of unlearning as grieving, a long and painful process requiring peer and
436 organizational support (Macdonald, 2002, 174–175). Since our workshop participants were mainly from
437 different organizations that are sometimes even opposing parties in a conflict, the grieving phase, as
438 described by Macdonald, probably takes place mainly outside the workshop discussions, even though the
439 workshop participants form a temporary organization. On the other hand, resistance to unlearning is also an
440 inherent part of the moments of doubt where old frames are in the process of being discarded.

441 However, grieving is a strong word. In the case described by Macdonald (2002, 174–175), sorrow concerns
442 discovering that what was done previously had been risky, and this recognition emotionally touched the
443 professional identity of the nurse giving advice to parents of newborn babies. We would complement
444 MacDonald’s three-stage model by adding that also positive emotions can also emerge from unlearning. In
445 group processes with joint reflection and innovation, storytelling and group formation (Akgün, Keskin, &
446 Byrne, 2012), the process is not necessarily only painful. In our workshops, the participants discovered that
447 it could be possible to improve conservation results through collaboration. They could not make this positive
448 discovery without unlearning at least some of the assumptions mentioned earlier.

449 This said, we can see how reframing was also painful in our workshop discussions. Reframing is particularly
450 painful and difficult when it threatens the stakeholder’s identity (Gray, 2004). This is also one of the reasons
451 it is hard to let go of established routines, beliefs, and assumptions. It is not only a technical task to unlearn
452 them, but also a political and a moral one (Pedler & Hsu, 2014). Reframing flying squirrel conservation
453 shakes the identities of the three major stakeholder groups, all in different ways. Forest managers and
454 owners would need to seriously reconsider the deeply rooted “normal” forest management ideology (see,
455 e.g., Primmer & Karppinen, 2010; Primmer, 2011) based on clearcutting, monoculture, and strong
456 professional identity. In land-use planning, collaboration, participation, and conservation issues penetrate
457 deeper to the professional core of planners. Participation and collaboration cannot only be about gaining
458 information from different sources; planning itself needs to become more inclusive and, as a consequence, it
459 becomes even more complex (e.g., Healey, 1997). In our case, the conservation activists and environmental
460 authorities had the hardest time reframing conservation. For example, the idea of ecological compensation as
461 a conservation tool was met with skepticism by the conservation activists, although they were participating

462 in the discussions concerning possible compensation practices at the workshops. Reframing conservation to
463 include something other than the strict conservation of fixed areas occupied by conserved species seems
464 painful for the conservationists. Strict conservation is also one important source of their power for
465 influencing land-use planning and forest management. They see that compensation practices would weaken
466 their position (already seen as weak) and strengthen the position of planners. In the feedback discussion
467 round in the last workshop, one conservation activist voiced their concern that conservation goals might be
468 forgotten:

469 Conservationist 2: [...] I've probably said this out loud at least once already, but when we're
470 planning these—or mulling over compensations and dynamic nature conservation, these good
471 and new ideas —the fear of what will happen to the one relevant goal of nature conservation,
472 and, in this case, the flying squirrel, creeps into me... [...] The means shouldn't become more
473 important than the goal itself [...]

474
475 Pedler and Hsu (2014) also recognized the close connection between unlearning, power, and power relations
476 in the context of wicked problems. Other ideas developed in the workshops, such as information sharing and
477 collaboration, were met with much more enthusiasm by the conservation activists, although they were still
478 worried that conservation NGOs would be forgotten in the future collaboration—another sign of the deep-
479 rooted distrust of this stakeholder group and a sign that reframing to regional collaboration is not easy. The
480 distrust is comprehensible in the light of the longstanding conflicts over different areas (in the Tampere
481 region also) (Saarikoski, Åkerman, & Primmer, 2012).

482 **5 Discussion and conclusions**

483 In this paper, we have analyzed the process of unlearning in the context of a wicked problem in which strict
484 rules led to a lock-in in flying squirrel conservation in the Tampere urban region in Finland. Transformation
485 toward a regional, more strategic and proactive approach to collaborative conservation was very unlikely to
486 happen without intervention. Therefore, we initiated an action-research oriented experiment with the
487 regional actors. The framework we created can be used to recognize the obstacles to change and to find

488 solutions to lock-in situations—in our case, to make urban biodiversity conservation more experimental and
489 to improve its performance. Theoretically, we integrated conceptual elements of organizational and
490 individual unlearning with framing research, and in the empirical demonstration we adopted an action-
491 oriented research strategy to “live with complexity” (Nygren & Jokinen, 2013; Rogers et al., 2013;
492 Wagenaar, 2007) instead of trying to control it from the outside.

493 Our framework contributes to the emerging attention paid to unlearning in sustainability research, as it helps
494 to determine how to trigger unlearning and what happens when old beliefs and assumptions are unlearned.
495 Our findings show that the unlearning process starts from moments of doubt that make space for learning
496 and reframing. Such moments are created when counteracting forces interact (see Fig. 4). Supportive
497 conditions are needed, in this case outside intervention, dialogue methods, and the regional habitat maps. In
498 facilitating dialogue, agonism and identity frames require particular attention.

499 Framing research is familiar with the back and forth dynamics and with strategic framing tactics that can be
500 used to trigger change. Its main interest is, however, in the effects of frames, not in the processes that take
501 place before a frame can emerge (Cornelissen & Werner, 2014), let alone in unlearning. Therefore, as the
502 conclusion of our analysis, frame analysis and the concept of unlearning form a fruitful pair in understanding
503 the resolution of wicked problems and transformational change. The concept of unlearning puts emphasis on
504 the process of discarding old beliefs and frames and helps to explain why reframing is sometimes slow and
505 painful. The frame analysis of discussion material reveals the complex and messy group process of
506 unlearning and gives tools for understanding what is being unlearned and how. Our results provide more
507 detailed insight as to why transformational change is difficult—not only because of institutional obstacles,
508 but also because of personal and group-level identity frames. Reframing in a group discussion requires
509 finding (no matter how small) common ground between participants and creating a safe environment for
510 listening to others and trust building, and this is a potential moment where unlearning can take place in this
511 process. From our analysis, it becomes evident how new information (in the form of the map in this case) is
512 insufficient to reframe the conflict situation to form new collaboration or to spark unlearning or
513 transformational change. Certain group processes (finding common ground, trust building, storytelling,
514 dialogue) are necessary for unlearning to happen. Ecological models include uncertainty in any case and, if

515 recognized, this may be an asset, as uncertainty enables opportunities for action through different
516 interpretations (Müller et al., 2011).

517 Nature conservation NGOs and nature conservation officials from all administrative levels are obviously
518 essential stakeholders when new nature conservation practices are developed. However, our results suggest
519 that to involve them in more flexible and dynamic nature conservation—a new framing of nature
520 conservation with which these stakeholders were not yet comfortable—special attention must be paid to
521 creation of trust, inclusion, transparency, and accountability of the process and collaboration.

522 Due to the original scope of our research, further research is needed to study how the group level
523 unlearning–relearning phases can be continued in organizations of the urban region, which is an essential
524 stage of transformational change. Another limitation of this single case study was that we were able analyze
525 moments of unlearning and reframing, but not unlearning as a long-term process. The process of unlearning
526 can be long, especially if unlearning is not supported outside the group discussions where both practical
527 routines and old frames and beliefs draw participants back to the old frames despite the moments of doubt.
528 We have already collected new data on more longstanding unlearning in this same case, but in a different
529 city in Finland.

530 Unlearning is particularly understudied in research fields focusing on resource use and biodiversity
531 governance. However, our findings suggest that recognizing the factors that contribute to and support—or
532 work against – unlearning, as well as making experimental interventions such as the ones in this case, is an
533 interesting direction in governance research (Bessant et al., 2014).

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719 *Figure 1.* The proportion of flying squirrel habitat in each 1km × 1km square

720 *Figure 2.* The $\geq 50\%$ probability of flying squirrel habitat depicted with graduated green color, with equal
721 10% interval breaks

722 *Figure 3.* The heuristic process of unlearning in the dialogue workshops. New framings put old beliefs in
723 doubt, but at the same time the old framings and familiar practices continue to appeal. The circular
724 phases indicated by arrows are not meant to be seen as consecutive—rather, reframing, unlearning, and
725 moments of doubt happen in this messy process in any order and any amount of time.

726 *Figure 4.* How moments of doubt are created under the pressure of contradictory forces.

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729 Appendix A. Building the regional flying squirrel habitat model

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Appendix A. Building the regional flying squirrel habitat model

The aims of the modeling work were (a) to make a model that predicts the probability of there being flying squirrel habitat with the aid of local and broader-scale habitat structure; (b) to be able to calculate model prediction at any point in the research area; (c) to illustrate model predictions and the variation of flying squirrel habitats in the research area.

For the flying squirrel data, we used flying squirrel observations stored in the Pirkanmaa Centre for Economic Development, Transport, and the Environment (the Pirkanmaa ELY Centre) registers. The center is responsible for nature conservation in the area and collects information on protected species. There were 1300 flying squirrel observations in the Pirkanmaa ELY Centre database, the oldest dating back to 1989. Due to landscape changes and uncertainties related to older observations, we only selected observations from 1995 on for modeling. Several observations were recorded from the same forest patches, thus yielding potentially spatially correlated data. Therefore, we treated all the observations that were closer than 160 m from each other as belonging to the territory of one flying squirrel (Selonen, 2001) and selected only one observation per forest for modeling using Central Feature analysis in ArcMap 9.3. Because there were uncertainties in the locations of older observations and due to possible landscape changes, we also set the criteria that all the observations to be used in modeling must come from the forest and not, for example, from openings or any non-forest area. Finally, 280 flying squirrel observations fulfilling our criteria were used in modeling.

For the land use and cover data, we used satellite-image based forest data produced by the National Forest Inventory (NFI). In Finland, the NFI uses Landsat TM and SPOT satellite images concurrently with field plots to produce estimates of several forest variables for each 25 m × 25 m land area (Tomppo et al., 2008). Digital maps of non-forest areas are used to separate forests from non-forest areas, and the k -NN algorithm is used to produce estimates of forest variables for each pixel. As a result, one georeferenced raster layer is produced for each forest variable estimate. These include, for example, the total volume of each tree species (pine [*Pinus sylvestris*], spruce [*Picea abies*], birches [*Betula pendula*], and [*B. pubescens*] and other tree species as a pooled layer), soil type, forest age etc.

758 After importing the forest estimate and other land-use layers to GIS, we combined and classified layers to a
759 single land cover and forest layer. For modeling, we produced six forest and land-use classes using the prior
760 literature on flying squirrel habitats as preliminary criteria: (a) *Flying squirrel habitats*. The flying squirrel is
761 known to prefer older spruce-dominated forests and deciduous trees as a mixture as their breeding habitat
762 (Hanski, 1998; Selonen et al., 2001); (b) *Openings*. Flying squirrels seldom cross openings larger than ca.
763 100 m (Selonen & Hanski, 2003); (c) *Dispersal habitats*. The species is also known to be able to use forests
764 for movements if forests are taller than ca. 10 m, although they do not fulfill the criteria of breeding forests
765 (Reunanen et al., 2000); (d) *Agricultural fields*. Flying squirrel habitats have often been found to be adjacent
766 to agricultural fields (Selonen, 2001); (e) *Inhabited areas*. The species is often also found in other man-made
767 habitats such as urban forests (Mäkeläinen, Schrader, & Hanski, 2014; Santangeli, Hanski, & Mäkelä, 2013).

768 For a more accurate classification of the MS-NFI data, we first examined how forest variable estimates
769 calculated from flying squirrel observation sites differ from those of randomly selected sites. Therefore, we
770 randomly placed 250 points in the study area. After removing any random points that were not located on
771 forest land and that were closer than 1 km to each other, we finally ended up with 209 random points that
772 were used in preliminary analysis and final modeling. For each flying squirrel observation point and random
773 point, we created a buffer of 75 m and calculated the frequency of tree volume estimates within each buffer.
774 Then, we plotted the frequency distributions for each variable around flying squirrel sites against those
775 within random buffers and visually determined the difference between them for each tree species. There
776 were more forests with $\geq 175 \text{ m}^3\text{ha}^{-1}$ total volume and $\geq 60\%$ spruce proportion and forests with $\geq 75 \text{ m}^3\text{ha}^{-1}$
777 with deciduous trees totaling $\geq 60\%$ of the volume around flying squirrel observation points than random
778 points. These threshold values were used as a criterion for determining flying squirrels' breeding habitats. In
779 our study area, it takes 20–40 years for trees to grow up to 10 m tall, and the total volume of trees of that
780 age, an average of $100 \text{ m}^3\text{ha}^{-1}$, was used as a criterion for forests that flying squirrels can use for movement.
781 Forests with $< 100 \text{ m}^3\text{ha}^{-1}$ and all treeless areas were classified as areas that are unsuitable for flying squirrel
782 movement. Finally, we also included inhabited areas, agricultural fields, and waters as their own classes in
783 our LUC data used for modeling. As a result, we used six forest and land-use classes in modeling.

784 For each forest and land-use class, we calculated the proportion of the class of the area (%), patch density
785 (#/100 ha), mean patch size (ha), and largest patch index (%) around each flying squirrel observation point
786 and random point using Fragstats (McGarigal & Marks, 1995). According to the literature, flying squirrel
787 habitats include more breeding habitats and connections among habitats up to 2–3 km around their breeding
788 forests (Reunanen et al., 2000). Furthermore, landscape structure around the immediate vicinity of breeding
789 forests might be different from that of further away. Therefore, we calculated landscape indices for each land
790 use and forest class with radii of 250, 500, 1000, and 2000 m. We used 96 explanatory variables (6 classes ×
791 4 landscape indices × 4 radii) in modeling.

792 Because our response variable was binary (flying squirrel observation point / random point), we used logistic
793 regression (Hosmer & Lemeshow, 2000) for modeling. The modeling was done with the SAS LOGISTIC
794 procedure (SAS 9.1) using the binary distribution and logit link. The best variable combination was obtained
795 using the stepwise method. Because flying squirrel observations were not randomly collected, there was a
796 change for spatial autocorrelation among observations. Therefore, we reran the final model with the SAS
797 GLIMMIX procedure (SAS 9.1) with the x and y coordinates of observations and random points as a
798 random factor to control for the effect of possible autocorrelation. For the model performance criteria, we
799 used the sensitivity and selectivity of the model and the area under the Receiving Operating Characteristics
800 (ROC) curve.

801 After obtaining the final model, we placed a regular grid of points with a distance of 500 m between the
802 points over the study area (11,846 points) and calculated all the landscape indices for each class and radii in
803 a similar manner as modeling. By applying the model to habitat indices, we then calculated the probability of
804 flying squirrel habitats at each point and interpolated the values for each 100 m × 100 m land area using the
805 Natural Neighbor method implemented in ArcMap 9.3.

806 As a final step in modeling, we produced different types of maps of flying squirrel habitats in the study area.
807 The first map showed simply the proportion of flying squirrel habitat in each 1 km × 1 km square (Fig. 1).
808 The proportions were visualized in a graduated green color with 10% interval breaks. The final maps
809 presented the $\geq 50\%$ probability of flying squirrel habitat, depicted with a graduated green color with equal

810 10% interval breaks (Fig. 2), which is a standard method for depicting areal data that show zones (Longley
811 et al., 2001).

812 The model could predict 77.1% of all observations and random points correctly. The model's sensitivity
813 (i.e., the model's ability to correctly predict flying squirrel places) was 78.6% and specificity was 75.1%.
814 The area under ROC was 0.843. The model's performance was also tested by checking 72 points in the field
815 for signs of flying squirrels. Signs of flying squirrels were found in 11 (39%) out of 28 points that were
816 predicted to have a $\geq 50\%$ chance to be a flying squirrel habitat. Respectively, signs of flying squirrels were
817 found in five (11%) out of 44 points predicted to be non-flying squirrel habitats.

818 The most remarkable uncertainties of our habitat model are related to inaccuracies in satellite-image based
819 habitat maps (Tomppo et al., 2008) and presence-only data of flying squirrels used in modeling (Pearce &
820 Boyce, 2006). However, compared with earlier modeling efforts of flying squirrel habitats (Hurme et al.,
821 2007; Reunanen et al., 2000; 2002) our model's performance is at least as good as models based on
822 systematic inventory data on the occurrence of flying squirrels.

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